



Johnny Walker

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SUMMARY

Freshman in college attending University of South Florida, was in numerous clubs in highschool as well as sports and AP classes, so I have skills in time management and multitasking along with discipline and integrity. I'm also quick on the uptake and have been in leadership roles both in school and my job. As a solar representative on the sales team I have necessary skills and experience regarding customer interactions and communication to excel in any field that requires it.

SKILLS

- Food preparation
- Cash handling
- Team collaboration
- Employee training
- Time management
- Problem solving
- Solar energy education
- Customer relationship management
- CRM software utilization
- Effective communication

EXPERIENCE

Solar Sales Representative

Tampa, FL

Sunder energy/ Sep 2025 to Current

- Educate clients on solar energy benefits and installation processes.
- Managed follow-up communications to address customer inquiries and concerns.
- Utilized CRM software to track customer interactions and sales progress.
- Promoted, sold, and secured new accounts.
- Attended conferences, trade shows, seminars, webinars related to solar technology to stay current on emerging technologies and innovations in the field.
- Door-to-door sales

Crew Member

Oviedo, Florida

McDonald's/ Aug 2023 to Apr 2024

- Prepared and assembled food items according to standardized procedures.
- Maintained cleanliness and organization in dining and kitchen areas.
- Collaborated with team members to ensure smooth daily operations.
- Assisted in training new crew members on operational tasks.
- Stocked supplies and ensured availability of necessary items for service.
- Performed cashier duties such as taking orders, collecting payments and providing change.
- Cleaned restaurant area by sweeping floors, wiping tables and emptying trash receptacles.

EDUCATION AND TRAINING

Oviedo High School

Oviedo, Florida

ACCOMPLISHMENTS

- Student body representative, chess club president, taekwondo black belt, taekwondo first state champion, taekwondo 1st champion, 1st chess tournament, first chess regionals, first math competition, first reading competition, graduated with honor roll